

CONFIRMED SPEAKERS INCLUDE:

H.E. Uhuru Kenyatta

Deputy Prime Minister and Minister of Finance
Republic Of Kenya

H.E. Mustafa Mkulo (MP)

Minister of finance and Economic Affairs
United Republic of Tanzania

H.E. Abraham James Byandala

Minister of Works & Transport
The Republic of Uganda

Tim Turner

Director
Private Sector & Microfinance Department
African Development Bank

Jean-Pierre Labuschagne

Senior Consultant
Deloitte

Kwame Parker

Director & Head, Debt Solutions & Infrastructure Finance East Africa
CFC Stanbic Bank

Eng. Mohamed Tarek

Project Manager, Water Sector,
PPP Unit, Egypt

Hennie Loubser

General Manager, Microsoft
West, East & Central Africa

H.E. Mike Onolememen

Minister of Works
The Federal Republic of Nigeria

Fatima Zohra Rahmoun

Senior Project Manager, PPP Unit, Morocco

Eng. Mansur Ahmed

CEO, Infrastructure Concession Regulators
Commission, Nigeria

Kakale Gaolaolwe

Head PPP Unit, Botswana

Peter R. Kieran

President, CPCS Transcom

Laurent Thorrance

CEO, Axelcium

Roelf Alberts

CEO, ALL Technologies Africa

Dr Kevin Kariuki

Head of Infrastructure, IPS

Hela Cheikhrouhou

Director, Energy, Environment and
Climate Change Department, AfDB

Dr. Silas M. Simiyu

Managing Director & Chief Executive Officer,
Geothermal Development Company

Ronald Osumba

Senior Manager, Public Sector, Safaricom

Serah Njoroge

Regional Program Leader, PPIAF, World Bank

Pierre Delcroix

Industrial Ecology Regional VP
Africa/Middle-East, Lafarge

Mrs Thembi Mkhize

Chief Director, Water Sanitation
Emfuleni Municipality, South Africa

Sammy Onyango

CEO, Deloitte East Africa

Gichiri Nduu

Managing Director, Kenya Ports Authority

Patrick Ombogo

Director of Coordination & Reforms Ministry
of Water and Irrigation, Kenya

Edward Njoroge

CEO, KenGen

Promoting Development through Public & Private Partnerships

PPP Public Private Partnership Africa

3rd Annual Africa Public Private Partnership Conference & Showcase

1st-2nd December 2011
InterContinental Hotel
Nairobi, Kenya

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· MINISTRY OF EQUIPEMENT AND TRANSPORT
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3rd

Annual Africa Public Private Partnership Conference & Showcase 2011

Welcome

“Building on the experiences of the past three years, the 3rd African PPP Conference will continue to examine the principles needed to establish the legal and economic framework to implement PPP initiatives while also exploring future opportunities.”

It is indeed an honour for the country to play host to this important event. One of the features this year will be Kenya focused infrastructure investment session and I hope all delegates will seize the opportunity to explore what investment opportunities exist here”

H.E. Uhuru Kenyatta, Deputy Prime Minister and Minister of Finance, Republic of Kenya

“The AfDB will continue to fully support this important initiative and to be a lead sponsor of future events. We therefore look forward to joining the Kenyan leaders in welcoming you to the 3rd edition of the African PPP Conference in Nairobi so that we can progress the PPP agenda on the continent”

Tim Turner, Director Private Sector & Microfinance Department, African Development Bank

Benefits of attending:

- **Gain Insight into the medium and long term outlook for PPPs in Africa**
- **Meet and learn from the leading players and experts**
- **Find out what the AfDB and national governments are doing to encourage PPP investments**
- **Get introduced to senior representatives at various African PPP units and the African Development Bank**
- **Find out what it takes to participate in forthcoming PPPs across the region**
- **Relax and network with clients and potential clients**
- **Spend valuable time with all the key decision makers**
- **Learn about the country/sector specific opportunities**
- **Explore Kenya's investment opportunities**

Promoting Development through Public & Private Partnerships



... be part of it!

Keynote Speakers

At 2011 event we are honoured to welcome over 30 high level speakers that include:

Country presentations

<p>H.E. Uhuru Kenyatta Deputy Prime Minister and Minister of Finance Republic of Kenya</p>		<p>Eng. Stanley K Kamau Director/Head Public Private Partnership (PPP) Unit, Ministry of Finance, Kenya</p>	
<p>Sammy Onyango CEO Deloitte East Africa</p>		<p>Peter R. Kieran President CPCS Transcom</p>	
<p>Dr. Silas M. Simiyu Managing Director & Chief Executive Officer Geothermal Development Company</p>		<p>Eng. Mansur Ahmed CEO Infrastructure Concession Regulatory Commission Nigeria</p>	
<p>Kwame Parker Director & Head Debt Solutions & Infrastructure Finance East Africa CFC Stanbic Bank</p>		<p>H.E. Abraham James Byandala Minister Of Works & Transport, Uganda</p>	
<p>Tim Turner Director Private Sector & Microfinance Department African Development Bank</p>		<p>Hon. Mustafa H. Mkulo (MP) Minister for Finance and Economic Affairs, Tanzania</p>	



Nigeria



South Africa



Kenya



Egypt



Morocco



Botswana

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Deloitte

has a specialist Infrastructure Advisory team focused on the public sector in sub-Saharan Africa, specifically in the area of Public Private Partnerships (PPPs) and Project and Infrastructure Finance. This team advises African Governments and State Owned Entities on capital structuring and procurement mechanisms for projects and can assist with designing and managing the tender process, in compliance with the relevant PPP framework and local legislation (e.g. in South Africa, the Public Finance Management Act). The team also assists Government and private entities with new capital financing, refinancing maturing funding instruments and re-structuring existing funding instruments.

Deloitte's footprint in Africa allows us to provide services in nearly all the countries of Africa and all the major financial and business centers and is committed to providing superior value added service and to delivering innovative solutions to complex business issues on world-wide basis.

We have more than 40 offices and 7,500 professionals in Africa so we are ready to serve you throughout the African continent.

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CPCS Transcom

is an Ottawa-based advisory firm. We provide clients with international expertise in the areas of transaction structuring, public-private partnerships (PPP), financial and economic modeling, legal and regulatory reform, operations, engineering and social and environmental advisory. This strong in-house multi-disciplinary expertise has enabled us to successfully complete over 800 projects for client throughout Africa and around the world.



CfC Stanbic Bank

which is part of the Standard Bank Group Limited, is now the fourth largest bank in Kenya measured by total assets. The bank, with its head office in Johannesburg, South Africa, is Africa's largest by market capitalization and assets. At the end of 2007, the Standard Bank Group Limited had total assets of over R 1,191 billion (approximately USD175.0 billion) and employed more than 40 000 people worldwide. The bank's market capitalization was R145 billion (approximately USD18.6 billion) as at 3 April 2008.

CfC Stanbic Bank was formed in June 2008 out of a deal that brought together Stanbic Bank Kenya Ltd and CfC Bank Limited, which includes CfC Bank, CfC Life, CfC Financial Services, Heritage Insurance and Heritage Insurance Tanzania.

The operations and products of the merged banks have been pulled together and are able to provide you with a broader choice of tailor-made products and services, delivered to you in a manner that best suits you.

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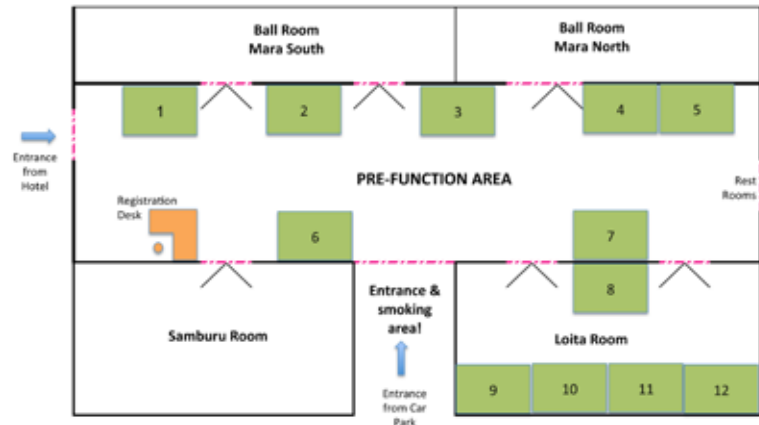
Microsoft

has been in operation in West, East, Central Africa & the Indian Ocean Islands (WECA & IOI) for over 10 years, and opened its first African office, in South Africa, in 1992. In WECA & IOI, Microsoft employs more than 250 people directly, delivering products and services to the 49 countries that comprise WECA & IOI. Through its extensive partner network, numbering almost 6000, Microsoft economically empowers hundreds of thousands of people across the continent. Microsoft's regional sales offices are situated in Nigeria, Senegal, Ivory Coast, Kenya, Angola, Namibia, Mauritius and Reunion Island. It is Microsoft's intention, across WECA & IOI, together with its extensive partner network, to transform the lives of people in business, at home and in education, ultimately helping them realise their full potential.

through Public & Private Partnerships

Corporate Display: spaces sold out

- Location of Corporate Display Spaces • Booth area = 6sqm



Safaricom

is the leading provider of converged communication solutions in Kenya. In addition to providing a broad range of first-class products and services for Telephony, EDGE, Broadband Internet and Fax, Safaricom seeks to uplift the welfare of Kenyans in direct ways through value added services and financial support for community projects.

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The Public-Private Infrastructure Advisory Facility (PPIAF)

is a multi-donor technical assistance facility aimed at helping developing country governments improve the quality of their infrastructure through private sector involvement. PPIAF provides technical assistance to governments to support the creation of a sound enabling environment for the provision of basic infrastructure services by the private sector.

PPIAF supports a program of country-specific and multi-country advisory and related activities through the following activities:

- Framing infrastructure development strategies to take full advantage of the potential for private sector involvement;
- Building consensus for appropriate policy, regulatory and institutional reforms;
- Designing and implementing specific policy, regulatory and institutional reforms;
- Supporting the design and implementation of pioneering projects and transactions;
- Building government capacity in the design and execution of private infrastructure arrangements and in the regulation of private service providers.

Conference venue:

The 5-star deluxe InterContinental Nairobi Hotel has for years been an oasis of comfort for business travelers, as well as those who want to experience the wonders of Africa. The Parliament buildings are a short stroll away, Kenyatta International Convention Centre is right next door and Nairobi National Park, Museum Hill and the Elephant Orphanage are within easy reach.

The hotel's proximity to various attractions makes it easy for guests to maximize their time in Nairobi. The InterContinental's 385 rooms feature cable/satellite TV, in-room movies, mini bar, safety deposit box, two phones with voicemail, work desk with lamp, internet connection, hairdryer, separate hanging closet, iron and ironing board, and individually controlled air-conditioning.

The InterContinental accommodates its guests with a wide variety of convenient travel services including foreign currency exchange, daily housekeeping, dry cleaning, laundry service, shoe shine and gift shop.



Planning your trip to Nairobi

We have negotiated excellent rates for our participants at InterContinental Nairobi. Once you have registered for the event, we will send you further information on prices, and how to obtain your visa & airport transfers.

... be part of it!

PROGRAMME

Thursday, 1 December 2011

PPP Public Private Partnership Africa



8.00

Registration & Welcome Coffee

8.40

Opening remarks & key note address:

- Tim Turner, Director Private Sector & Microfinance Department African Development Bank
- Eng. Stanley K Kamau, Director/Head of Public Private Partnership (PPP) Unit Ministry of Finance, Kenya
- H.E. Uhuru Kenyatta, Deputy Prime Minister and Minister of Finance Republic of Kenya

9.00

Session One:

Setting the framework: Preparing the ground for private sector participation:

- Mobilising Capital & Efficiency
- The PPP framework that delivers optimal outcomes for public & private sector
- Risk Allocation: early stage financing & guarantee mechanism

Speakers:

- Jean-Pierre Labuschagne, Senior Consultant, Deloitte
- Kwame Parker, Director & Head, Debt Solutions & Infrastructure Finance East Africa, CFC Stanbic Bank
- Hennie Loubser, General Manager, Microsoft - West, East & Central Africa

10.30

Coffee Break - sponsored by:



11.00

Session Two:

Country Presentations - PPP opportunities:

Project presentation (10 minutes per country)

- Morocco • South Africa • Nigeria • Egypt • Botswana

Chairperson: H.E. Mike Onolememe, Minister of Works, The Federal Republic of Nigeria

Speakers:

- Fatima Zohra Rahmoun, Senior Project Manager, PPP Unit Morocco
- Tumi Moleke, Head of PPP Unit, South Africa
- Eng. Mansur Ahmed, CEO, Infrastructure Concession Regulatory Commission, Nigeria
- Eng. Mohamed Tarek, Senior Project Manager, PPP Unit, Egypt
- Kakale Gaolalwe, Head PPP Unit, Botswana

13.00

Lunch - sponsored by:



14.00

Session Three:

Implementing PPPs in transport infrastructure projects

Chairperson: H.E. Abraham James Byandala, Minister of Works & Transport The Republic of Uganda

- PPPs and Management Models in Ports sector: update on reforms & private sector involvement
- Railway concessions: lessons learned and the way forward
- Roads: PPPs regional update

Speakers:

- Peter R. Kieran, P.Eng. President, CPCS Transcom
- Laurent Thorrance, CEO, Axcelcium
- Roelf Alberts, CEO, ALL Technologies Africa

15.00

Coffee Break - sponsored by:



15.30

Session Four:

The Energy Mix: emerging trends and the opportunities

Chairperson: Senior representative, GE

- Conventional power generation : assessing investment and sector performance
- Renewable energy is the future: what are the obstacles & incentives?
- Lessons from other emerging markets

Speakers:

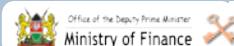
- Dr Kevin Kariuki, Head of Infrastructure, IPS
- Hela Cheikhrouhou, Director Energy, Environment and Climate Change Department, AfDB*
- Dr. Silas M. Simiyu, Managing Director & Chief Executive Officer, Geothermal Development Company, (GDC)

17.00

End of Day 1 & Chairperson's closing remarks

19.00

Gala Dinner sponsored by:



PROGRAMME

Friday 2 December 2011

8.30 **Day two - Chairperson's opening remarks:**
Tim Turner, Director, Private Sector Operations, African Development Bank

8.45 **Session Five:**
ICT & Telecoms: Leveraging PPPs to accelerate connectivity

- Promoting universal service coverage
- Policy & Regulation : stimulating competition amongst private sector service providers
- Envisioned PPP opportunities to include ICT Parks

Speakers:

- Ronald Osumba , Senior Manager, Public Sector, Safaricom
- Senior representative Microsoft
- Senior representative SEACOM/EASSY

10.00 **Session Six:**
Sustainable PPP structures in water & sanitation: success stories & why more is needed?

- Development Partnerships with the Private Sector – Public & Private Sector collaboration beyond classical PPPs
- Innovative Development Partnerships in Water Stewardship:
 - Improved water conservation and water demand management – Sasol New Energy Holdings
 - From Water Foot Print to Watershed Sustainability – SAB Miller
- PPIAF initiatives, a case study in irrigation
- African municipal waste, the cement recovery PPP opportunity

Speakers:

- Serah Njoroge, Regional Program Leader, PPIAF, World Bank
- Mrs Thembi Mkhize, Chief Director, Water Sanitation, Emfuleni Municipality, South Africa
- Senior representative: SAB Miller/Sasol
- Pierre Delcroix, Industrial Ecology, Regional VP Africa/Middle-East, Lafarge

10.45 **Coffee Break**

11.15 **Session Seven:**
APPP question time, round table discussion - Financing Trends: closing the gap what are the solutions?

Chairperson: Sammy Onyango, CEO, Deloitte East Africa

- DFI/Market based financing
- Private equity investment in infrastructure
- Accessing funding from BRIC sources

Panelists:

- H.E Mustafa Mkulo (MP), Minister of finance and Economic Affairs, United Republic of Tanzania
- H.E Dr Kwabena Duffuor, Minister of Finance and Economic Planning, The Republic of Ghana
- Senior Representative AfDB

13.00 **Lunch**

14.30 **Session Eight:**
Kenya Infrastructure Investment focus:

- Ongoing IPPs
- Ports: Mombasa Port/Lamu
- Railways
- Roads
- Water Sector Reform leading to socially responsible commercialization - the Kenyan experience

Speakers:

- Gichiri Ndua, Managing Director Kenya Ports Authority*
- Patrick Ombogo, Director of Coordination & Reforms, Ministry of Water and Irrigation Kenya
- Edward Njoroge, CEO, KenGen*

15.30-18.00 **Technical Site visit: Olkaria Hydropower station**

19.00-22.00 **Closing Cocktail sponsored by:**



